



February 2, 2010

Dear Steve,

I am proud and delighted to announce that you are a valued member of the distinguished 2010 President's Club, as a result of your notable sales success this past year!

You stand as a proven and dedicated real estate professional, strong against the storm and a leader to your peers and clients. I join with many others in celebrating your hard work, dedication and success, and promise you my continued support in the months ahead.

On behalf of Long Companies, I offer you my most sincere appreciation for all you do for us and for those you serve.

Sincerely,

A handwritten signature in blue ink that reads "Rosey". The signature is written in a cursive, flowing style.

Rosey Koberlein
CEO, Long Companies